

**MBA
in International
Management**



[IT ALL STARTS HERE

BERLIN | LONDON | MADRID | PARIS | TURIN | WARSAW





Table of contents

ESCP Quick Facts	4
Urban Campuses	5
Rankings & Accreditations	6
ESCP It all starts here	7
A diverse international Faculty	8
Research at ESCP	9
MBA in International Management	10
At a Glance	11
Student Diversity	12
Study Locations	13
Programme Structure	14
Company Consultancy Projects	16
I-LEAP	18
Degrees	19
Careers Service	20
Career Statistics	21
ESCP Alumni & ESCP Foundation	22
Promoting an Entrepreneurial Spirit	24
Alumni and Student Testimonials	25
Student Life	26
Admission Requirements	28
How to Apply	29
Fees, Scholarships & Financing	30
ESCP MBA Contacts	31

ESCP Quick Facts

6 urban
campuses

Multi- accredited:

AACSB, EQUIS, EFMD MBA,
EFMD EMBA, 5 European
Higher Ed standards

A full
portfolio

Bachelor, Masters,
MBAs, PhDs and
Executive Education

6,500
students in degree
programmes representing

120
nationalities

The World's

1st

Business School
(est. 1819)

Over **160**
research-active professors
representing over
30 nationalities

Over **140**
academic alliances
in Europe and the World
in 47 countries

5,000
high-level participants
in customised trainings
and executive education

60,000
active alumni in
over 150 countries
in the world



6 Urban Campuses

BERLIN

The Berlin campus is situated in the western part of the city centre, near the Charlottenburg Palace and its splendid gardens. Berlin is a fast-growing city characterised by a rich multifaceted economic structure and culture.

LONDON

Located in West Hampstead in northwest London, this campus offers students state-of-the-art facilities in a traditional Victorian building.

MADRID

Located only a couple of metres away from the National Park of Monte de El Pardo, the Madrid campus is an ideal place for students to focus on their professional development.

PARIS

République & Montparnasse

The Paris sites are conveniently located in the centre of the city. They enjoy easy access to all of the capital's major business districts.

TURIN

The Turin campus is located in a beautiful building with modern facilities. Turin is one of the main business centres of the Italian economy and home to many architectural masterpieces.

WARSAW

Our campus is based at Kozminski University, located in Warsaw's northeast district of Praga Północ. It is one of the city's most historic neighbourhoods.



ESCP 2019 Rankings & Accreditations

Worldwide Financial Times

#2

Master
in Finance

#5

Master in
Management

#14

European
Business Schools

#4

Career Progression
Executive EMBA

ESCP benefits from the best international accreditations.
Our European campuses enjoy national recognition.



**5 European Higher Ed
accreditations**

ESCP

It all starts here

In a world shaped by the economy, reorienting how this world evolves has become a duty of the sphere of business.

It's by giving meaning to business that we will be able to nurture society in a positive and sustainable way. As a business school training leaders and entrepreneurs for more than 200 years, our role is central in teaching how to better anticipate change, and make decisions.

Because, in life as in business, everything starts with choices.

It is by making such choices that ESCP Business School upholds its values, its unique management style and its unique point of view on the world.

The era of responsible, augmented and collaborative leadership has arrived: a leadership aware of global issues, sustained by our values rooted in European humanism, our unrivalled worldwide diversity and multiculturalism.

Joining the international ESCP community is beyond embracing academic excellence; it is about learning how to make enlightened choices to be ready to meet the great challenges of our times with optimism.

Yes, with optimism because, like ESCP's founding fathers in 1819, we believe in progress.

We constantly explore new knowledge territories from sciences to humanities, allowing our graduates to reach a new level of insight and to engage with intelligence and responsibility.

For a successful career with a positive footprint, choose ESCP Business School.

It all starts here.



Prof. Frank Bournois
Executive President & Dean
of ESCP



Prof. Léon Laulusa
EVP, Dean for Academic and
International Affairs

Prof. Dr. Maria Koutsoyoulou
Associate Dean
MBA in International
Management



Zahia Bouaziz Semmani
Director of Studies
MBA in International
Management



In a fast-changing world, cultural and emotional intelligence and business acumen are essential characteristics of agile leaders. Boosting your creativity and your problem-solving abilities in multicultural teams will prepare you to be a future shaper of international business, while creating value for yourself and the companies you will create or join.

The MBA in International Management is designed for young professionals, as a full-time intensive general management programme with a strong cross-cultural approach. It provides an excellent connection to the world of business and a solid foundation for an international career along with a tremendous enriching personal development experience.

There is no doubt that the MBA will be very rewarding for you both in terms of personal development and future career progression. We invite you to take the next step on the MBA journey and to embark in a learning experience like no other. The MBA in International Management is a life-changing programme.



A diverse international Faculty

The ESCP Faculty endeavours to inspire students and help them take their first step towards an ambitious and exciting international career in today's diverse, multicultural business world.



Prof. Dr. Marion Festing
HRM and Intercultural Leadership
BERLIN CAMPUS

"The study of management in mixed groups at different campuses allows students to experience and practice cultural diversity, sharpen their international profile and prepare for the demands of a globalised economy."



Prof. Terence Tse
Finance
LONDON CAMPUS

"Combining students' abilities to grasp and apply the concepts, with their maturity as well as their diverse cultural and business backgrounds, the grand result is a recipe that guarantees wonderful class discussions and a superb preparation for their future careers."



Prof. Lorena Blasco-Arcas
Marketing
MADRID CAMPUS

"Multiculturalism, humanistic values and learning by doing define the ESCP experience, the perfect combination to prepare our students for the societal and businesses demands of the future."



Prof. Philippe Zarlovski
Management Control
PARIS CAMPUS

"Students are ESCP's wealth. The diversity of their backgrounds together with their commitment to their studies make each course an original learning experience that prepares them to take on responsibilities in a fast-changing and complex world."



Prof. Chiara Succi
Organisational Behaviour
TURIN CAMPUS

"Every time I teach ESCP students, I learn something new. Their varied backgrounds, cultures and experiences allow discussions to cover many different points of view and deeply explore the content."



Prof. Grzegorz Mazurek
Marketing
WARSAW CAMPUS

"ESCP with its history and pan-European perspective is associated not only with a high quality of teaching, superb knowledge and unique skills, but an amazing mixture of intercultural values which can be simply defined as the 'ESCP experience' – students are aware of that, appreciate it and take the most from it."



ERIM

ESCP Research Institute of Management is a state-recognised research laboratory that allows ESCP not only to deliver a Doctorate degree independently but also to apply for national research funding such as the ANR funding. ERIM also plays an important role in promoting research activities of ESCP Business School.

Research Centres & Institutes

BIG DATA RESEARCH CENTRE

CERALE

Centre for European / Latin American Research

CERS

Centre for Research in Sociology

CIM

Excellence Centre for Intercultural Management

CMC

Creativity Marketing Centre

ECDC

European Center for Digital Competitiveness

EMC

Energy Management Centre

HappyMgt

Happiness & Management Research Centre

HMI

Health Management Innovation Research Centre

IREFIM

Institute of Real Estate Finance and Management

SustBusy

Business & Society - Towards a Sustainable World

TIB

Teams in International Business

TMI

Talent Management Institute

Labex RéFi

Laboratory of Excellence for Financial Regulation

Chairs & Professorships

⊗ Circular Economy & Sustainable Business Models

Deloitte

⊗ Creativity Marketing **L'ORÉAL**

⊗ Factory for the future

SAFRAN

Fondation D'ENTREPRISE MICHELIN
L'HOMME EN MOUVEMENT

⊗ Fashion and Technology **LECTRA**

⊗ Future of Retail in Society 4.0

E.Leclerc

BearingPoint

⊗ Industrial Relations and Firms' Competitiveness

AIRBUS

GROUPE RENAULT

sodexo

SOLVAY

⊗ Intercultural Management

GROUPE RENAULT

⊗ International Corporate Governance

KPMG

⊗ Internet of Things

Schneider Electric

SOCIETE GENERALE
Banque & Assurances

Valeo

⊗ Jean-Baptiste Say Institute

RCI
BANQUE AND SERVICES

EY

⊗ New Generation Management

KPMG

⊗ Real Estate

BNP PARIBAS REAL ESTATE

⊗ Reinventing Work

BIVWAK!
BY BNP PARIBAS

BNP PARIBAS



MBA IN INTERNATIONAL MANAGEMENT

Lead to shape
the future.

The MBA in International Management at a glance

The MBA in International Management provides young professionals with the business skills and mindset for a successful international career.

You will join a cohort of students from around the world with diverse educational and professional backgrounds. The MBA covers all the functional areas of management and provides a multicultural, hands-on experience.

10

month, full-time programme with a strong cross-cultural approach

2

countries of your choice in Europe



6

ESCP campuses

24

electives offered over 7 countries

double degree available

2

Company Consultancy Projects over 2 countries





Previous studies
completed by
MBA students

Agronomy

Architecture/Design

Business Management

Communication

Economics

Engineering

Finance

Hospitality Management

International Relations

Languages & Literature

Law

Marketing

Philosophy

Political Sciences

Psychology

Sciences

Class of 2020 Student Diversity

89

students

26

nationalities

25%

*Albanian • Bulgarian • Cypriot • Danish • French
Georgian • German • Italian • Spanish • British*

41%

Chinese • Indian • Iranian • Lebanese • Filipino

24%

*Argentinian • Canadian • Colombian • Mexican
Peruvian • US American*

10%

*Cameroonian • Ivorian • Moroccan • Senegalese
• Tunisian*

Average age

30 years old

Gender breakdown

44% Women

Average Professional Experience

6 years

Study Locations

The MBA in International Management has one intake per year in September, with classes held from September to July. After classes finish, students will have the options of entering the job market or completing a 6-month work placement (internship).*



SEMESTER 1

September > February

LONDON
PARIS
TURIN

SEMESTER 2

March > July

BERLIN
MADRID
PARIS

**It remains the students' responsibility to check the relevant government websites for up-to-date information on required student and work visas.*

Programme Structure

MBA in International Management full-time

ONLINE COURSES

PERIOD 0 Get on board

- MBA Webinars/ online fundamentals
- Fundamentals of Mathematics
- Computer Skills (information systems)
- Languages
- I-Leap Seminar(1)

SEMESTER 1

September > February **LONDON - PARIS - TURIN**

FALL 1

Understand

- Induction Seminar
- Business Statistics
- Financial Accounting and International Reporting
- Principles of Finance
- Organizational Behavior 1/ Management Skills for international Business
- International Micro-economics

FALL 2

Analyze

- International Marketing decisions
- International Business Strategy
- Big data and Tech Trends
- Processes and Operations management

SEMESTER 2

February > July **BERLIN - MADRID - PARIS**

SPRING 1

Decide

- International Business Simulation
- Managerial Accounting
- Corporate Finance
- Marketing and Business analytics
- Macro-economics in globalization contexts (*New*)
- International HRM (*New*)

SPRING 2

Lead and innovate

- Strategic Leadership : Leading teams and organizations (*New*)
- Entrepreneurship Creativity and Innovation (bootcamp)
- Business and Society : Sustainability & CSR

CORE COURSES

SEMINARS

S1: Problem Solving & Decision Making
3 days

S2: I-LEAP Career Seminar
3 days

S3: Business Simulation
3 days

OPTIONAL COURSES

Languages

Languages

CAPSTONE PROJECTS

Company Consultancy Project 1

Company Consultancy Project 2: Sustainability

CAREER & LEADERSHIP DEVELOPMENT

I-LEAP

- Professional inventory
- Knowledge of self
- Professional resources

Personal Development Workshops

- How to gain insight visualisation
- How to network
- Pitch interview
- Targeting companies
- Cracking the consulting case interview...

One to one coaching
Professional skills workshop
Company presentations
Company visits

CAREER FAIRS

LONDON
Oct

PARIS
Oct

BERLIN
Nov

MADRID
Nov

PARIS
Jan

TURIN
Feb

PARIS
May

ALUMNI EVENTS & NETWORKING EVENTS

Membership to the Alumni Association - Meet the experts & meet the leaders & CEO speakers

STUDENT LEADERSHIP *(this programme may change without notice)*

Student Representatives - Student Ambassadors - Agora MBA Student - MBA Student Association

SUMMER
Differentiating
yourself by
specialising

Electives and
Specialisations



S4: Closing
seminar

Electives

Electives take place in semester 2. Dedicated periods are blocked on all campuses enabling participants to follow four elective courses of interest on any campus of their choice.

BERLIN

- Financial Reporting for International Capital Markets
- Global Knowledge Management
- International Human Resource Management
- Portfolio Management

BEIRUT

- Doing Business in Lebanon, a gateway to the Middle East

LONDON

- Creativity Marketing
- Sourcing and Supply Chain Management
- Energy Risk Management
- Mergers and Acquisitions

MADRID

- Social Media and Digital Marketing
- A Stakeholder Approach: Happiness, Wellbeing, and Management
- Family Business Management
- Total Leadership
- Negotiation Dynamics

PARIS

- Innovation 2.0 and Business Law for Managers
- Customer Value Management
- Organisational Transformation
- Social Entrepreneurship
- Negotiation Dynamics

TURIN

- Financial Modelling
- International Capital Markets and Trading Techniques
- International Luxury Management
- Brand Management

WARSAW

- Entrepreneurial Marketing
- Strategic Digital Marketing

Course offerings, specialisations, location and language options as well as fees are subject to change without notice.



Company Consultancy Projects

The Company Consultancy Projects take part over 2 countries and are key elements of the programme that enable students to work with companies on real-life projects focusing on a sector or a specific function. They require significant commitment, focus and teamwork from the students.

We use Company Consultancy Projects at ESCP in two ways: as input for our projects and, at the same time, as a recruitment tool. During the last few years we have carried out Company Consultancy Projects regularly in the areas of marketing, communication strategies and human resources. The quality of the results and the commitment of the students have been excellent so much so that we hired some of the students involved."

Thomas Riegel
HR Director, L'Oréal Luxury

L'ORÉAL

"Thanks to the heterogeneous composition of the team and its know-how, they did excellent, high quality work. We experienced the team members as competent and constructive consultants who, within a very short time, familiarised themselves with a complex issue. With regard to both form and content, the goals we established were accomplished to our utmost satisfaction."

Juliane Krüger
Employer Branding Manager, Zalando

 **zalando**

Experiential Learning

You will accomplish two Company Consultancy Projects over two countries during the MBA in International Management, which allows you to put into practice the concepts acquired in the classroom and interact with companies on an international level. The Projects provide students with collaborative and intercultural work experience on a case provided by a company.

Students learn how to approach an issue with a critical mindset and how to react swiftly in unexpected situations with a creative and open-minded attitude.

Through the two company consultancy projects, students learn how to work efficiently as a team, and hone their skills in:

- Project planning and management
- Data collection and analysis
- Development of hypotheses and recommendations
- Customer service
- Public speaking and presentations.

Within the framework of the Company Consultancy Projects, dedicated workshops are carried out in:

- Consulting skills
- Research strategy, tools and data sources
- Survey and interview techniques
- Presentation skills.

Throughout the project, tutoring is provided by an ESCP professor and/or an experienced consultant.



Examples of Past Projects

- City launching of Urban Ninja on the Spanish market
- Development and implementation of online business for commercialisation
- Development of a CSR strategy
- Development of an innovative B2B online portal
- Feasibility study to set up a commercial subsidiary: services, organisation and financial model
- Global mobility of highly skilled professionals
- Global supply chain and distribution model (retail chain)
- Growth opportunities in the digital technologies sector in Europe
- Identify growth opportunities for category portfolio products
- Portfolio strategy and dealflow identification (private equity fund, India luxury market)
- SME lending in Europe. New scoring model analysis (banking, innovation)
- Study of business intelligence in the field of "fast moving consumer health" at European level
- Telemedicine and return on investment: a real case modelling and evaluation
- The future of newspapers, books and magazines (publishing industry)
- The new online shop: benchmark and suggestions
- Transforming London's precious metal OTC market: feasibility report
- Valvetrain footprint optimisation: how to secure profitable regional growth

A Few Partner Companies



I-LEAP

The MBA in International Management offers a career development programme, I-LEAP, the purpose of which is to assist you in finding your ideal job in the business world.

I-LEAP is developed in complement to the professional competencies and managerial skills gained in classes. I-LEAP is organised around 3 core topics for professional advancement:

- **Professional Self-Knowledge**
- **Personal Career Growth**
- **Career Goal Setting.**

I-LEAP is constructed with the support and resources of the ESCP Alumni Association, the expertise of ESCP Careers Service located on each of the six campuses, along with certified professional coaches. Its objective is to support you in identifying your professional objectives, confirming your career prospects while providing you with the advice, data and tools necessary for their pursuit.

Alumni Membership

At the beginning of the programme, students will have the opportunity to choose an Alumnus to become their mentor. This allows students the opportunity to make contact with an industry professional in line with their professional goals.

Along with mentoring, your membership to the ESCP Alumni Association will be a connection to more than 60,000 active alumni in 150 countries, an opportunity for building strong contacts with companies and recruiters around the world.

Professional Orientation Seminar

The MBA in International Management starts with a 3-day professional orientation seminar with two main outcomes: a connection with a personal

Alumni-Mentor, and a set of personalised career tools to manage your career planning.

Professional Coaching

During the 10-month programme, the I-LEAP offers several thematic seminars and numerous Individual Professional Coaching sessions.



Degrees

French Accredited Master Degree

The MBA in International Management is an ESCP diploma as well as an official state-accredited Master degree (Bac+5 Level I) by the French Ministry of Higher Education, Research and Innovation recognised worldwide for students who have attained a four year university degree or a first master degree and two years of professional experience before entering the programme.

For those entering the MBA in International Management holding a three year Bachelor degree (180 ECTS equivalent) with a minimum of three years of professional experience, it is also possible to receive the Master degree through a specific process of academic validation of their professional experience (VAPP).

German State-accredited Degree

Students have the option to receive the German state-accredited degree in addition to the French accredited degree by completing an additional semester in Berlin. Students will follow a set of additional courses and write their MBA master thesis, to be awarded a total of 120 ECTS.

The MBA in International Management is officially recognised by the Berlin Senate for Education, Science and Research.

For more details on the curriculum and fees, please check our website.

This Master does not lead to an official diploma in Spain.



Careers Service

The ESCP Careers Service helps students identify their professional objectives to ensure their career prospects. Located on each of the six campuses, the Careers Service provides students with the advice, data and tools to connect them to companies. ESCP students have access to over 30,000 internship opportunities each year.

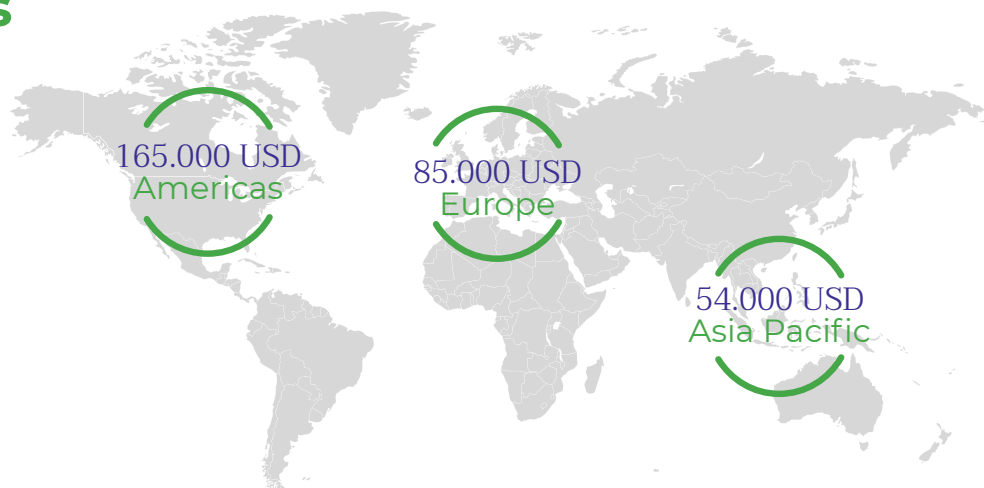
Through the Careers Service, students benefit from:

- **Career workshops and individual coaching**, personality and logic tests to identify strengths and motivations
- **Company presentations, seminars, conferences, roundtables and interviews with recruiters**
- **On-campus generalist and industry-specific job fairs** attracting over 130 companies throughout the year
- **Bootcamps on Consulting, Banking, Tech and Marketing led by ESCP Alumni** on how to be recruited by the leading companies in these sectors.



Career Statistics

Average salary per region



Average Salary
109.000 USD

58%

work outside of their
native country

81%

work in an
international
environment

90%

employed within
3 months of graduation

48%

found a job before
graduation

Change statistics

83%

graduates experience a
change in sector, function
or country

58%

Change in sector

56%

Change in function

48%

Change in country

Graduate sector

18%	Consulting
18%	Finance / Accounting
16%	Marketing / Sales
13%	General Management
13%	Business Development
5%	Information Technology
2%	CSR
2%	Operations / Logistics
13%	Other



Organisations who recruit our graduates

1010data • Accenture GmbH • AstraZeneca • Bank of Asti Group • Boston Consulting Group • Boston Scientific • Campari Group • Chargeurs • Deloitte • expertlead • FATO International • FläktGroup • Fonds de Développement des Infrastructures Industrielles • Fraugster • Galeries Lafayette • Gartner • Google • GP Bullhound • Grant Thornton France • Groupe Aéroports de Paris • Grover GMBH • Gucci • GuestReady • Hylman • IBM • INFARM • Konfidio • LABORIZON • lastminute.com group • Louis Dreyfus Armateurs • Mars Incorporated • Maruti Suzuki Ltd • Mastercard • Ministry of Interior of Italy • Numberly • Orange • Procter & Gamble • Protiviti • RRB Advisors Pvt Ltd • Scoutbee GmbH • Stryker European Operations • Thor Urbana • TNP Consultants • Tycon Group Co., Ltd



ESCP Alumni

ESCP Alumni is an international and rich network of 60,000 members worldwide. ESCP Alumni supports its members by boosting their career, developing their network and promoting the ESCP brand.

We offer you professional services in several languages, as well as physical and digital links to stay connected and share your experience and expertise. ESCP Alumni have access to 50,000 job opportunities per year.

Each month we host a variety of networking and career events all around the world, aimed at bringing together our community.



For further information:

info@escpalumni.org
+33 (0)1 43 57 24 03
escpalumni.org



ESCP Foundation

Launched by the alumni in 2005, the ESCP Foundation became a public utility foundation by a decree.

The Foundation's aim is to support the ambitions and the academic excellence of ESCP through four initiatives:

- Diversity and international appeal
- High-level research
- Teaching innovation
- Influence of ESCP worldwide



For further information:

Antonella Guerra
aguerra@escp.eu
+33 (0)1 43 23 20 72
fondation.escp.eu





Grow your Network

- Join a 60,000 – strong international **Alumni Network** across 150 countries
- Access the online **Alumni Directory**
- Join one of our professional, regional, corporate, leisure groups and **participate in any of the 250 events** organised each year around the world
- Join our monthly **Alumni nights**, after work events to meet new contacts and develop your network.
- Join the 22,500 ESCP Alumni community on **LinkedIn** and **Facebook**

Boost your Job Search

As an ESCP Alumni, you will have access to a range of programmes and events designed to help you develop your career to reach your professional goals.

- Choose an experienced Alumni as your **personal mentor** to help define or redefine your professional path
- Participate in one of our four **Bootcamps** (Consulting, Investment Banking, Technology, Luxury) to learn everything you need to know about a sector and practice mock interviews
- Get in touch with one of our **Alumni Career Coaches** to learn more about you, your strengths and improve your pitch and visibility in one-to-one coaching sessions
- Find your next job opportunity through our **Job board** of more than 50,000 offers



Promoting an Entrepreneurial Spirit

ESCP places an increasing value on capturing and nurturing an entrepreneurial spirit: as true for established businesses as for start-ups.

Our Chair for Entrepreneurship, created in 2007, was a token of our strong belief that cultivating entrepreneurial spirit is important for all students in all disciplines.

In 2018 the JEAN-BAPTISTE SAY INSTITUTE was launched to offer a European academic reference dedicated to entrepreneurial leadership and innovation.

Entrepreneurship courses

are included in the MBA in International Management with Entrepreneurship, Creativity and Innovation as a core course in the programme and options to choose Entrepreneurial Marketing and Social Entrepreneurship as electives.

Incubators and accelerators:

The School has three 'Blue Factory' incubators in Berlin, Madrid and Paris, as well as an accelerator in Paris. Overall the creation of more than 600 companies was supported since 2007.

Events include real and simulated opportunities for students to pitch their business ideas to panels of investors and experienced entrepreneurs. Highlights are the annual 'Innovation & Entrepreneurship Award' and the 'Made in ESCP' pitching event in Paris. In addition, during the annual Global Entrepreneurs Week, Entrepreneurship Festivals are organised at each of our campuses.

Alumni and Students Testimonials



Ramona Diana Ghica
Class of 2018, Italy
Agency Account Strategist UKI,
Google

"If I have to define the MBA in International Management I pursued at ESCP I would use the following words: international, challenging and educative. International as the class has been highly diversified and this gave me exposure to a broad pool of cultures and ways of working, challenging because you are immersed in many activities and you need to prioritise your time, educative because you have the chance to go deeper into new topics, new approaches to solve business problems and discover also which topic you are looking for."



Alexis Picot
Class of 2019, France
Sales Enablement Manager,
Orange

"During my PhD in Physics applied to Neurosciences, I had the opportunity to develop both soft and hard skills that appear to be very transferable to the corporate world. The ESCP MBA in International Management allowed me to further strengthen my experience of the interdisciplinary environment, the capability to adapt to many situations from different aspects of the business world, and fully exploit the potential generated from my scientific work experiences and training."



Akessé Koffi Yann-Cedric Kouame
Class of 2018, Ivory Coast
Treasury Service Head, Industrial
Infrastructures Development Fund

"MBA-IM is a great adventure that combines a transversal programme on management professions (Strategy, Marketing, Accounting ...), a strong exposure to a practical business context (Company Consultancy Project) and an exceptional cultural mix (32 nationalities represented for the 2018 programme) and consular procedures. For me, taking part in MBA-IM is a definite asset to boost your career and give yourself a global scope."



Valentina Ullrich
Class of 2020, Germany
Student, MBA in International
Management

"The MBA in IM programme at ESCP is the perfect mixture between practical (consultancy) experience and transfer of knowledge and personal development through 1-on-1 coaching. Furthermore, it provides an incredible network of talented people from all over the world and the opportunity to study in more than 2 capital cities in Europe."



Camila Paris
Class of 2019, USA
Senior Catastrophe Risk Analyst,
Aon

"ESCP understands how to shape a well-rounded business professional and how to prepare us for the real working world with the chance of doing consulting projects with real companies. Having a degree from ESCP opens doors to many different positions and gives us access to a wide network of students and alumni."



Manas Shukla
Class of 2020, India
Student, MBA in International
Management

"The MBA at ESCP is a journey of self-discovery, culture immersion and leadership improvement. It has opened my eyes to different types of businesses and many perspectives, giving you a transformative experience to becoming a future business leader."

ESCP MBA Student Association

The ESCP MBA Student Association aims to enrich and improve the experience of students in the MBA in International Management at ESCP. The association combines students and alumni of the programme to be involved in a range of social events, career development activities, philanthropy, student support and organisation of extra events such as the Graduate Business Conference in 2019.



Regatta, the ultimate sailing experience in a breathtaking Italian landscape

Regatta ESCP is a yearly event organised by our students for the ESCP Community.

- 500+ participants including students, Alumni and sponsor companies and organisations, gather together in Italy
- Sailing competitions, games, and great food let participants meet each other in an unconventional way
- Business opportunities and dedicated events provide an opportunity for network development.

Graduate Business Conference 2019

The ESCP MBA Student Association hosted the 2019 Graduate Business Conference (GBC) at ESCP in April 2019. The GBC is the first and only student led global MBA leadership conference combining student leaders from the world's top 70 MBA programmes, as well as corporate executives, government officials, renowned academics, royal officials, entrepreneurs, and current global leaders.

The 2019 GBC 'United in Diversity' at ESCP welcomed the student representatives for a 4-day conference focusing on Europe in a global context; Humanism, Emotional Intelligence and Entrepreneurship.





“

The MBA in International Management has been one gigantic leap outside of my comfort zone and has challenged me in ways that I could never have imagined. I've grown so much as an individual, lived full time in two different countries and expanded my network internationally. Having the ability to improve my language skills and to work in multi-cultural environments has also prepared me for an international career. It has not been easy but it has definitely been worth it.”

Véronique Liverpool,
Class of 2018, USA
President, MBA Student Association



Admission Requirements



A previous Bachelor or Master degree, Maîtrise, Licenciatura, Laurea Magistrale or equivalent in any discipline

3 years' work experience
Applicants with less experience who demonstrate exceptional maturity and outstanding leadership through their professional and personal experiences will also be considered

Proficiency in English



How to Apply

The MBA in International Management uses a rolling admissions process. Check our website for more information about the application deadlines.

Applications are made online. Only one application per candidate per year will be accepted. It remains the students' responsibility to check the relevant government websites for up-to-date information on required student and work visas.

Start your online application and do not hesitate to contact our admissions coordinators for any support you need during the application process.

STEP 1 Online application and admission test

The application form must be completed entirely in English.

You will need to provide the following documents:

- **Admission test:** GMAT, GRE or TAGE MAGE
- **Proficiency in English:** IELTS 7, TOEFL 100 or Cambridge C1/C2. Candidates without any language qualification certificates will be tested during the admission session.
Candidates who can prove that they have earned a university degree taught entirely in English or those who have lived for 3 years in an English speaking country are exempt from the English test.
- **Degree certificate**
- **Grade transcripts:** covering all years of university study
- **References:** At least one (e.g. an employer's reference)
- **Curriculum Vitae**
- **Identification:** copy of your passport or other ID
- **Additional certificates:** any additional relevant certificates (e.g. language certifications, professional certificates).

STEP 2 Interview

Each candidate is interviewed by a panel made up of programme directors, faculty and alumni. An online interview can be organised for students unable to attend on-campus.



Fees, Scholarships & Financing



We have a range of scholarships and financing options available for eligible candidates, which can help towards funding the programme.

Contact one of our admissions coordinators for any questions you may have about scholarships.

ESCP Grants

- Diversity and Merit Grant
- Excellence Grant

ESCP Scholarships

- Women in Leadership Scholarship
- NGO / Non-profit Scholarship
- Entrepreneurial Scholarship

Local scholarships

You may also be able to obtain financial aid from your home country. Please contact the relevant local government bodies and/or foundations.

Postgrad Solutions, Education UK, Campus France, DAAD (Germany), CONACYT (Mexico), SQUEAKER (Germany), AECID (Spain), scholars4dev.com, scholarship-positions.com, scholarshipportal.eu.

Check our website for a more extensive list of local scholarships available to you.

Bank loans

Financial institutions in many countries offer education financing to local citizens at very attractive rates.

Prodigy Finance

ESCP has an agreement with Prodigy finance allowing our students to apply to their education loans. Please find the link on our website to start your Prodigy Finance application.

For the latest updates on our fees, scholarships and financing options, including all deadlines, please visit our website.



ESCP MBA Contacts



BERLIN

Alison Masse
Berlin Admissions Coordinator
Tel: +49 30 32007-173
mbaberlin@escp.eu



LONDON

Poonam Bharkhada
London Admissions Coordinator
Tel: +44 20 7443 8825
mbalondon@escp.eu



MADRID

Alejandra Rubio
Madrid Admissions Coordinator
Tel: +34 91 171 9025
mbamadrid@escp.eu



PARIS

Isabelle Perna
Global and Paris Admissions Director
Tel: + 33 1 49 23 20 58
mbaparis@escp.eu



TURIN

Veronica Polichetti
Turin Admissions Coordinator
Tel: +39 011 670 6129
mbaturin@escp.eu



WARSAW

Agnieszka Marciniuk
Warsaw Admissions Coordinator
Tel: +48225192207
mbawarsaw@escp.eu

Join us



Follow us on WeChat



Meet us
worldwide



ONLINE



ON-CAMPUS



AT FAIRS

Check our website
escp.eu/MBA

MBA in International Management

ESCP benefits from the best international accreditations.
Our European campuses enjoy national recognition.



**5 European Higher Ed
accreditations**

BERLIN

Heubnerweg 8–10
14059 Berlin, Deutschland

LONDON

527 Finchley Road
London NW3 7BG,
United Kingdom

MADRID

Arroyofresno 1
28035 Madrid, España

PARIS RÉPUBLIQUE

79, av. de la République
75543 Paris Cedex 11, France

PARIS MONTPARNASSE

3, rue Armand Moisant
75015 Paris, France

TURIN

Corso Unione Sovietica, 218 bis
10134 Torino, Italia

WARSAW

c/o Kozminski University
International Relation Office
57/59 Jagiellońska St.
03-301 Warsaw, Poland